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The Association of Master Painters and the Window and Plate Glass Dealers Association has hired **Jed Coldon** to serve as director of business development.

Jed Coldon will spearhead an initiative to assist asso-

ciation members in obtaining new business opportunities with the goal of expanding industry market share of these unionized trades.

Coldon is a graduate of St. John's University. He has spent his career in the Painting Industry as a commercial development rep-



resentative with Benjamin Moore Company, director of sales and marketing for Capital Paints and president of Delmo Paints.

He now will devote his industry skills and experience to support efforts by Painting and Glazing Contractors to develop new business opportunities for the contractor members of these industries.